

Good afternoon Stan & Shantell! As you know, your home has been on the market for 4 weeks now and we have had 4 showings in the last 2 weeks. The showings have been good, but so far, no applications have been received. Note below that as we have lowered price, the interest has increased. This means we are likely nearing the price range that your home is going to rent at. We recommend dropping the price to \$2,600 to encourage even more interest that hopefully will result in an application or 2. Let me know if you are in agreement with our advisement and we will make the changes. Thanks! Perrin

Rental Update for: 1234 Oak Tree Lane								
Date Listed: 6/10/2024								
Original List Price		\$2,850	Current List Price		\$2,650	Daily Vacancy Loss		\$90
Week through			Days to Vacancy	Showings		Upcoming Showings	Advertised Rent	
6/14/2024			15	0	0	\$2,850		
6/21/2024			8	0	0	\$2,800		
6/28/2024			1	0	1	\$2,750		
7/05/2024			0	1	2	\$2,700		
7/12/2024			0	3	0	\$2,650		
Total Showings: 4								

Showing Feedback:

- Showing 1:** Military family. Liked the home but thought the price was a bit too high. We have updated them on the lowered pricing.
- Showing 2:** The home is beautiful and shows great, but the prospects were really hoping for a fenced yard for their dogs.
- Showing 3:** Liked the home but needed more rooms. Their in-laws live with them.
- Showing 4:** Liked the home but have a few more to look at before they decide.